



Gild of Ancient Supplers

of Gas Appliances, Skills, Gins, Accessories and Substance

HIS EXCELLENCY
THE MAYOR,
J. SCOTT KLEPPE

SIDEBAR

November 2019

Greetings my fellow Supplers!

It is again my privilege as Mayor to write to you on behalf of the many dedicated members that make this association so great. As you probably know, the Gild has been very active in doing what it was established to do originally. Support the greatest industry, the natural gas industry. We hear it at every meeting a burgher guest speaks. Just how important we are to the well-being of life, property and our environment through the safe and reliable delivery of this natural resource.

As reported before, Membership continues to grow, and member engagement is exciting to see. I personally enjoy hearing from the members how they feel what we are doing is worthwhile and impactful for the future. The Wardens and Aldermen are doing a great job setting up breakfasts, gatherings and now Holiday lunches. This just helps us build comradery amongst us all who have a common cause.

We continue to work diligently on marketing programs, actively pursuing our scholarship program (and we will soon pick the school of choice for the first recipient), and now led by Clerk Murtaugh support for natural gas through information and advocacy. We need to assist AGA in providing facts to our clients that they can arm themselves with as they speak to their customers. Unlike what some groups may say, natural gas is safe, efficient, affordable and environmentally friendly.

Thank you for your continued support. Wishing all a safe and joyous Holiday Season.

With a grateful Left Hand,

J. Scott Kleppe
Mayor
Gild of Ancient Supplers

RECENT EVENTS.....

**SGA Natural Gas Connect Gild Gathering
San Antonio, TX
July 16, 2019**



District 3 Warden Gerald Sims hosted a Gild Gathering held in conjunction with the SGA Natural Gas Connect at Crooked Branch Pub inside the J.W. Marriott Resort & Spa in San Antonio, TX.

The Annual Gild Great Council meeting was held prior to the Gild Gathering.



**APGA Annual Meeting Capes on Stage
Stowe, VT
July 29, 2019**



District 4 Warden Jon Beam presented a \$500 charity check to Wounded Warriors Family Support in honor of APGA Chairman, Owen Reeves

District 4 Warden Jon Beam also hosted a Gild Gathering on Tuesday, July 30, 2019 at the Hourglass Lounge inside the conference hotel, Lodge at Spruce Park in Stowe, VT.

Below is the letter received from Wounded Warriors Family Support thanking the Gild for their generosity:



August 21, 2019

Gild of Ancient Suppliers
4555 S Berkeley Lake Rd
Norcross, GA 30071

Dear Friends at Gild of Ancient Suppliers,

Thank you for your contribution of \$500.00 to **Wounded Warriors Family Support**. We appreciate your generosity to our military families who have sacrificed so much to defend our freedoms.

Wounded Warriors Family Support has a mission to provide support to the families of those who have been wounded, injured, or killed during combat operations. The families of our casualties suffer in many ways: some financially, some psychologically.

We are honored to serve military families through programs that improve the quality of life for soldiers, spouses, children, and caregivers. Their lives are forever altered by war.

Our service to hundreds of families across the country could not continue without the support of Americans like you. Please understand how much we appreciate your kindness and how important you are to our mission.

Semper Fidelis!

John D. Folsom
Colonel, United States Marine Corps, Reserve (Ret.)
President and Founder
Wounded Warriors Family Support



**AGMSC Gild Breakfast
Pittsburgh, PA
July 31, 2019**





Former District 6 Warden Tushar Shah stepped in for current District 6 Warden, Scott Kranstuber to host a Gild Breakfast at Double Tree by Hilton Hotel Pittsburgh in conjunction with the AGMSC in Pittsburgh, PA. Mid-Atlantic Alderman Russ Schrey also assisted Tushar with the Breakfast duties. A Gild Tile was presented to Speaker Roger Gray, Supervisor - Pressure Measurement & Transmission of New Jersey Natural Gas Company.



**MEA Gas Operations Summit Gild Burgher Breakfast
Mayo Civic Center Rochester, MN
August 15, 2019**

District 2 Warden Patrick Van Beek hosted a Gild Breakfast with assistance from Keeper of the Treasure, Michelle Trapp. This year's Breakfast was well attended. Fred Toomey of City Utilities of Springfield was the Guest Speaker.





Pictured from left to right: Midwest Alderman Rich Stocker, Keeper of the Treasure Michelle Trapp, Mayor Scott Kleppe, Stephanie Menning, Dist. 2 Warden Patrick VanBee, Dist. 6 Warden Scott Kranstuber, PMXXVIII David Bettinghaus, Frank Rampton, Dan Rosinski, Matt Dvorak, Bryan Lucas, Jay Lippert & Ron Green



**ASGMT Gild Gathering
Marriott Westchase, Houston, TX
Tuesday September 17, 2019**

Southwest Alderman Julie Boyd hosted a Gild Gathering during the 2019 ASGMT in Houston, TX. The Gild collected \$55 in donations towards the Gild Treasury.



Pictured from left to right: Nick Meole, David Fish, Jim Bowen, Rick Schneider, PMXXXIV Larry Brown, Kris Kimmel, Alderwoman Julie Boyd, Carvel Jasmin



NEW SUPPLERS.....

Please join me in welcoming the following new Suppliers of the Guild:

- Stacy Holland, Regional Sales Manager with Vulcan, Inc. Stacy began serving the Natural Gas Industry January 2008.
- Christina Sames, Vice President, Operations & Engineering with American Gas Association. Christina has been with American Gas Association for 15 years on Nov. 1. Previously Christina worked with the Pipeline Research Council International (PRCI) for 2 years. PRCI is a research consortium (natural gas/hazardous liquid). Prior to that, for 12 years, she was with the US DOT/PHMSA Office of Pipeline Safety in regulatory development, damage prevention, public awareness, R&D, emergency response, National Pipeline Mapping System and other efforts to improve pipeline safety.
- Hunter Ward, Business Development Manager with A+ Corporation. Hunter has been with A+ Corporation since 2018. Prior to his current position, Hunter worked with JW Measurement Company in Outside Sales, Legacy Measurement Solutions as Corporate Sales Manager and most recently, Honeywell as Regional Sales Manager.
- Chad Millinor, Vice President of Bartlett Controls, Inc. since 1993. Chad has actively sold product to the natural gas distribution and transmission companies in the Southeast since 1993. Bartlett Controls is a manufacturers representative of pipeline equipment, valves, and instrumentation for the industry.
- Bryan Lucas, Senior Vice President of Georg Fischer Central Plastics since 2017. Bryan has held the following positions with Georg Fischer Central Plastics since 2001: Vice President of Operations – 8 years, General Manager – 4 Years, National Sales Manager – 4 years. Bryan also works with Uponor Aldyl Company from 1994 to present.
- Keith Ormsby, Business Development Manager with STATS International since 2019. Keith previously worked for TD Williamson in multiple capacities since 2006, for as Regional Sales Representative, Sales Manager East Region, East & Mid-Con then Interim Director East Region and Sales Manager. Keith's career has been in ensuring the reliability of the delivery of gas.
- Justin Johnson, Northeastern USA District Sales Manager with Romet Limited, a Rotary Meter manufacturer from Mississauga, Canada. Justin started working in the natural gas industry in 2002 for Dresser in a customer service role. In 2005, he accepted a position as Regional Sales Rep. for Perfection, handling the Midwest USA and Canada. In 2012, he was promoted to DSM for both Elster Perfection and American Meter product lines in the Northeast USA. He started at Romet in 2015, managing their European customers initially, then in 2016 migrated to his current DSM role in the Northeast USA.

RECENTLY RETIRED.....

- Bill Davis of Enduro Pipeline Services, Inc. announced his retirement from the industry effective July 30, 2019. "It has been an honor to be a member of this organization with the rich history of professional principles applied by its members."
- PM XXVII James Donnelly announced his retirement from Pipeline & Gas Journal October 31, 2019. "The Guild has been such an important part of my career in the gas business—sorta the "frosting on the cake." There have certainly been many good times—some actually hysterical. It's fun to be talking to an old timer and all you have to do is give the punchline of a breakfast classic and you remember the joke and the Supplier."

HIGHER GILD.....

Milton Cowlshaw joined the Higher Gild July 11, 2019.

His obituary can be viewed here:

https://www.legacy.com/obituaries/name/milton-cowlshaw-obituary?pid=193377342&utm_source=MarketingCloud&utm_medium=email&utm_campaign=ObitShare+-+with+PowerInbox&utm_content=ViewObituary&sfmc_id=95768524

- “Sad to hear Anne. I knew Milt and he was a very, very good man. God bless him and his family.” Brett Jones
- “Many years ago, I was designated as the golf chairman for an SGA function. We had all the usual prizes for longest drive, straightest drive, closest to the pin etc.. Milt actually aced the closest to the pin. I got with the second closest golfer and decided to have a little fun with Milt. As I announced the winners, I used the second closest “winner’s” name on the closest to the pin. There was a general uproar. I said to Milt, “it was closest to the pin, not in the damn hole... come get your prize”. Milt was a great guy, could take a joke and will be sorely missed.” David Bettinghaus, PMXXVIII
- “Milt was my boss at TDW after they bought the Pipe Fusion equipment from Ridgid. He was a good, kind man. He’s probably been retired for 25 years.” Scott Kranstuber

Frank Sparks joined the Higher Gild August 14, 2019.

His obituary can be viewed here: <https://calgaryherald.remembering.ca/obituary/frank-sparks-1076763497>

- “It is with great sadness that we recently lost Frank Sparks. Frank was the one that introduced me to the Gild, and was an individual that embodied everything that was important in our industry – the people, our relationships, and our collective future. He was a mentor and friend to many.” District 8 Warden Richard Waller

Walt Nelson joined the Higher Gild September 27, 2019.

His obituary can be viewed here: <http://www.startribune.com/obituaries/detail/0000329645/>

- District 2 Gild Supplier, Mike Nelson, Walt’s son, sent the following to share with the Gild:
”Walt really loved the natural gas industry and enjoyed working with you all.

Walter Clair Nelson (88), the warmest and most decent man that so many of us were blessed to know, passed away on September 27, 2019 and is now in the Lord's hands after a twenty-year battle with Alzheimer's.

Walt graduated from Bowling Green State University and then served with the US Navy submarine service. After 30 years in the steel industry, Walt founded Nelson Technologies which continues to thrive in the natural gas industry following Walt's principles of hard work, honest dealing, friendly, and knowledgeable service.

Walt was truly the embodiment of a successful man in both his personal and professional life. He never knew a stranger and loved learning about everyone else's lives by sharing stories or just listening.

Walt retained his kindness and sense of humor to the very end. All of us at Nelson Technologies will miss Walt's enduring optimism and enthusiasm for talking with customers. We were lucky to learn from Walt's example, and strive to make him proud.”

GILD PROJECTS.....

Education Committee - *Chair, Carol Nolte and Committee Members, Michelle Trapp, Rick Schneider, Rick Mooney, Rick Stocker, John Rafferty, Tony Spivey.*

The Education Committee has decided to offer an annual Gild Scholarship to a student enrolled in a Natural Gas program attending a college or specialty school. The student must be in their second year of the program or higher, have a minimum GPA of 2.9 and be in financial need (as determined by the institution itself).

Each year we will ask all Wardens to submit a school from their district that they feel has a good program for Natural Gas studies for the officers to consider for the Scholarship. The Warden can make the recommendation themselves or solicit the suggestions from the Gild members in their district.

Please note, the families of the Gild members themselves will not be eligible for this scholarship, in order to eliminate any conflict among members.

Natural Gas Solution Task Force – *Chair, Clerk Bill Murtaugh*

Our Natural Gas Solution Task Force will consist of 5 or so Gild members who will actively participate in the group and will work to provide our membership with information regarding natural gas, its use and how it should continue to be a significant part of the USA energy plan going forward. The idea here is that we will come up with a number of facts on a regular basis to be published and available to our membership so that they have a resource to fall back on for factual information to address a perception that natural gas is part of the overall climate change problem and should be reduced or eliminated as part of a larger plan to move away from fossil fuels that are contributing to large scale global warming.

I would like to have the task force membership represent a cross section of the USA, so that we can recognize and address regional and statewide issues as well as well as national issues that impact all of us in the natural gas business. As for task force members, we have received confirmation from Tushar Shah of Eagle Research Corp. in WV representing Districts 4 & 6, Scott Henrich from MV&C out of CA representing District 1, Dan Pajak from UPSCO representing District 7, Matt Dvorak from Groebner representing Districts 2 & 5 and Lloyd Pirtle from TDW representing District 3. If you are interested in joining this task force, please contact Clerk Murtaugh at b.murtaugh@pangaeahs.com.

In the interim, a few talking points to share with our members are as follows.

- The NOAA (National Oceanic and Atmospheric Administration) published a report in May 2019 stating that USA oil and natural gas emissions have been overestimated by up to 10x actual emissions. This completely counters one of the frequently quoted reports that sounded the alarm on methane emissions that was simply factually incorrect. Factually speaking, total US Natural Gas production went from 18.5 Trillion Cubic Feet to 26.6 Trillion Cubic Feet from the period of 2006-2015, a roughly 46 percent increase in production with no increase in total methane emissions over that period. I think if our group can read this article and use it for reference, it presents a strong argument as to how the prior research was incorrectly presented to negatively impact the use of natural gas: <https://eidclimate.org/noaa-previous-methane-studies-overestimated-u-s-oil-and-natural-gas-emissions/>
- Renewable Natural Gas is significant part of the climate change solution but frequently gets overlooked when compared to windmills, solar panels, etc. RNG offers a double climate benefit: It supplements our traditional natural gas supply with renewable natural gas. In short you take methane from sources such as agriculture, landfills and wastewater treatment and bring it into the local distribution system as part of their natural gas supply. Doing this allows you to utilize the methane that would be emitted into the atmosphere under current operations, resulting in a supplemental gas supply while concurrently reducing

the overall methane emissions footprint. There is a large volume of internet articles available addressing the benefits of this supply. Here is one of many for perusal that lays out some good reasons for going this route: <https://www.utilitydive.com/news/renewable-natural-gas-the-climate-change-solution-with-limited-awareness-o/561786/>

We are currently looking for material regarding the cost of moving away from natural gas, as we believe it will be quite expensive for the consumer and there is little attention paid to this matter. We need to play a part in countering the narrative that the “sky is falling” as it relates to natural gas, where common sense is cast aside because “we don’t have time to stay idle”.

Please visit the Natural Gas Advocacy page on the Gild website here: <http://supplergild.org/natural-gas-advocacy>. We plan to update this page on a regular basis. Feel free to email Clerk Murtaugh b.murtaugh@pangaeahs.com and Asst. Keeper of the Treasure, Anne Blong anne@supplergild.org with links to articles you would like to share with your fellow Supplers.

GILD DUES INVOICES.....

The 2020 annual Gild dues invoices will be sent the week of December 23 via email from the following email address: quickbooks@notification.intuit.com. We appreciate your prompt payment.

A DAY IN GILD HISTORY.....

Taken from Wayne H. Bovee PM VIII Gild Chronicles 1961-1963:

1962 ... THE GILD'S TWENTY-SIXTH YEAR. A new classification, "Greybeard," was developed for Supplers who have retired from the Gas Industry but are ineligible for election to Sage. The Gild celebrates its 25th Anniversary at Pocono Manor, Pa. The highlight of 1962 was the establishment by the Gild of a full-tuition undergraduate four year scholarship at the Institute of Gas Technology. Annual session of Wassail was held October 7 at the Dennis Hotel, Atlantic City. Master of Revels was "B. J." Bjorenson. E. H. (Doc) Smoker, President of AGA, receives Town Crier Lamp.

1963 ... THE GILD'S TWENTY-SEVENTH YEAR. Douglas Kent Stuart of Dixon, Illinois receives the Gild's scholarship award and attends Gild breakfast. Gild breakfasts grew in attendance. Gild Wassail held at the Ambassador Hotel in Los Angeles. Master of Revels A. W. Beck. John Heyke, President of AGA, receives Town Crier Lamp. Lee Brand was elected mayor.



UPCOMING EVENTS.....

- December 9, 2019 11:30am District 3 Holiday Luncheon at The Federal Grill Houston, TX
- December 19, 2019 11:45am District 1 Christmas Luncheon at Firehouse in Old Sacramento, CA
- December 19, 2019 1:30pm Colonial District 7 Christmas Party at Benjamin Steakhouse, New York

Please check the Gild Gas Industry Events Calendar on the Gild website as the calendar will be updated with details on upcoming events. <http://suppliersgild.org/member-login/meetings/>. Recently, an online event registration page has been added to the Gild website. Upcoming Gild event invitations sent by email will include a link to register for each event online. Alderman and Wardens hosting each event are automatically notified of each attendee registration. There is also a link to add each event to your calendar to serve as a reminder.

A LITTLE BIT OF HUMOR.....

A man walks up to a librarian and asks, "Do you have any books on Pavlov's dogs and Schrödinger's cat?"
The librarian responds, "It rings a bell but I'm not sure if it's here or not."

Thank you With a Humble and Respectful Left Hand,



Mayor J. Scott Kleppe