



Gild of Ancient Supplers

of Gas Appliances, Skills, Gins, Accessories and Substance

HIS EXCELLENCY
THE MAYOR,
J. SCOTT KLEPPE

SIDEBAR

July 2018

Dear fellow Gild Members,

It is with great privilege and honor that I welcome you to this edition of our Sidebar as your new Mayor. I would like to thank all of you for the effort in making the Gild what it is today and look forward to the activities of the future.

Like the many before me I too come from a family rich in history in the natural gas industry. I can recall answering our home phone as a youngster and getting that simple hello, hold on for my Dad, to some of the iconic names in the industry. Who knew I would continue to have involvement a half century later.

Going forward I look forward to working together with Membership to modernize the Gild, increase visibility, and giving back through education. A great team of Wardens, Alderman, and Officers have formed some great committees to meet these objectives.

Of course, we wish to increase our membership by nominating and confirming deserving individuals who have the integrity to become members. I ask all of you to keep your eyes and ears open for such individuals, so this great organization can continue to flourish for years to come.

Lastly I would like to thank the PM's before me whose leadership and vision have allowed the Gild to grow despite some rather difficult times. With your help, I too hope to leave the Gild better than I received it.

With a Humble and Thankful Left,

J. Scott Kleppe
Mayor
Gild of Ancient Supplers

RECENT EVENTS.....

**APGA Operations Conference Gild Gathering
Chattanooga, TN
November 13, 2017**



District 4 Warden Jon Beam hosted a Gild Gathering during the APGA Operations Conference held at The Chattanooga in Chattanooga, TN on November 13, 2017 at the Foundry Lounge, inside the Chattanooga.



**District 3 Holiday Gathering/Luncheon
Capital Grill – Houston, TX
December 7, 2017**



District 3 Warden, Gerald Sims & Southwest Alderwoman, Julie Boyd hosted a Gild Holiday Luncheon December 7, 2017 at the Capital Grill in Houston, TX. Donned in their holiday attire, the following Suppliers gathered for holiday camaraderie (pictured left to right): Sir Ken Parrott, District 3 Warden, Gerald Sims, Southwest Alderwoman, Julie Boyd, Milton Heath III, Randall Rogers & PM XXXII Paul Wehnert



**District 7 Colonial District Holiday Luncheon
Benjamin Steakhouse New York, NY
December 19, 2017**



District 7 Warden, Paul Sully hosted the 3rd Annual Colonial District Gild Christmas Party on December 19, 2017 at Benjamin Steakhouse in New York City.



**The Society of Gas Operators (SOGO) Christmas Party
The Yale Club of New York City
December 19, 2017**



The Society of Gas Operators (SOGO) Christmas Party followed the Gild Luncheon at The Yale Club of New York City. Each year, SOGO hosts a selected charity for this meeting. Contributions are solicited from the members and attendees. This year, the Gild contributed \$500.00 to Team Rubicon.



**SGA Spring Gas Conference Gild Gathering
World of Beer, Columbia, SC
March 20, 2018**



District 4 Warden, Jon Beam, hosted a Gild Gathering during the SGA Spring Gas Conference in Columbia, SC.



**SGA Management Conference Gild Gathering
Champions Sports Bar, Tampa, FL
April 19, 2018**



District 4 Warden, Jon Beam, hosted a Gild Gathering during the SGA Management Conference in Tampa, FL.



**62nd Annual Northeast Gas Association Gas Operations Annual School
Smithfield, RI
June 5-8, 2018**





What a great breakfast! 16 attendees, a new record for the Colonial District. Great to see the growth in attendance. Warden Paul Sully did an excellent job in recruiting a speaker as he got Ray Welte, Sr. Vice President of Gas Operations & Supply Chain from Philadelphia Gas Works. We learned a lot about the differences there are in dealing with a municipality as well as how much PGW relies on their steady vendors due to the antiquation in their procurement process. Ray talked about plans to upgrade their practices. He also spoke about how the City of Philadelphia behaves when it comes to managing the gas works vs the water department.

President Tom Kiley of the Northeast Gas Association also spoke. He covered the gas supply struggles the region is having due to some of the restrictions imposed by the state of NY as well as regional environmentalists. Both great talks were followed up with a spirited Q&A session that showed the true value we all get from these presentations.



The Gild had its first tradeshow exhibit table at the NGA. It was a successful time at the exhibit hall with much talk about who we are and what we do...our message is spreading.



**AGA Operations Conference & World Gas Conference Gild Gathering/Luncheon
Open City Restaurant, Washington, DC
Tuesday June 26, 2018
Hosted by Mayor, Dean McGowan**



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AGA Operations Conference Opening Ceremony Capes on Stage
Omni Shoreham, Washington, DC
Tuesday June 26, 2018



Mayor McGowan presents a Gild plaque and \$500 charity check to AGA Managing Committee Chair, Talmadge Centers charity of choice, March of Dimes, Houston.

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AGA Operations Conference & World Gas Conference Gild Burgher Breakfast
Omni Shoreham, Washington, DC
Wednesday June 27, 2018







Mayor McGowan poses for a picture with Gild Burgher Breakfast Guest Speaker, Craig Lynch, Sr. VP New Jersey Natural Gas



Mayor McGowan presents a Knight Statue to his brother, Sir John B. McGowan



Past Mayors pose with Knight, Sir John B. McGowan

Links to videos of the Knighting of Sir John B. McGowan:

<https://youtu.be/bD9ffmzwObk>

<https://youtu.be/A31TY-KVNN0>

Visit the Gild website to view additional photos of past Gild events here:

<http://supplergild.org/member-login/meetings/photos-from-past-events/>

NEW SUPPLERS.....

Please join me in welcoming the following new Suppliers of the Gild:

- Albert Apicella, Regional Sales Manager for GE Dresser. Albert has been with GE Dresser for one year. Prior to that he worked for Belgas from 2013-2017 and Elster American Meter from 2007 to 2013. Albert has been in the gas industry a total of 12 years.
- Scott Henrich, Vice President of Meter Valve & Control Inc. After 12 years doing limited gas design work, Scott first began his full-time gas industry employment in 2002. He has now been in the gas industry for 15 years.

Following his first Gild event, new Suppler, Scott Henrich sent the following email to the attendees:
“Hello fellow Gild members, hope everyone had a productive week at AGA/WGC. I just wanted to say as a new member I was not really sure what was behind the funny capes, honestly a bit skeptical. What I saw this week was refreshing and a bit eye opening and for that I am grateful to be part of this group. The work that this group has done behind the scenes on Hurricane Sandy and other giving opportunities I heard about told me I was in the right breakfast meeting. Fly home safely. I look forward to our next gathering where I hope to break a few less rules.” - Scott Henrich

- Marc Gura, Creative Services Manager with Sensus. Marc has been with Sensus for 9 years, starting as the Marketing Communications Manager. Marc previously worked for Equitable Gas Company for 7 years.
- R. Philip Ward, Jr., Vice President of Precision Pipeline Equipment. Phil started in 1973 at Continental Emsco Chasing Rigs. He spent 15 years there working his way up to Regional Tubular Rep. out of Pittsburgh. He left in 1987 to work for Manufacturers Rep. and left there in 1990 to start Precision Pipeline Equipment with Ray Schnebelen.
- Patrick Jacobs, West Coast Sales Consultant of Heath Consultants, Inc. Patrick has been with Heath Consultants for 10 years. He started out as a Project Manager in the Operations Division before taking on the role of Sales Consultant.
- Charles (Chuck) H. Lang V, Owner / Partner of Liberty Sales and Distribution. Chuck began his career in the Natural Gas Industry with UPSCO, Inc. in May 1992, 25 years ago. In 2002 he joined MapFrame, pioneering Mobile Mapping technology. In 2008 GE purchased MapFrame. He continued in a Sales Management role. In 2014 Chuck joined Oracle, managing their Utility products group. In 2016 he joined Liberty Sales and Distribution full time.
- Daphne D’Zurko, Executive Director NYSEARCH/Northeast Gas Association and Vice President, RD&D, has been affiliated with NYSEARCH for 29 years and NGA for 19 years. Daphne has been involved with the gas industry through NYSEARCH since 1989, starting as Project Manager then Senior Project Manager, Director and then Executive Director. Daphne works with over 20 gas companies (CDC’s) for development for development of new technology.

RETIRED SUPPLERS.....

- Roger Lebel has retired from Performance Pipe and is now a Master Sage.
- Dave Dutton has retired from McElroy Manufacturing, Inc. at the end of December 2016 and is now a Master Sage.

HONORING/HIGHLIGHT RETIRED SUPPLERS.....

Letter received from Master Sage, John Schmidt’s wife:

“Hello, Anne! Thank you for keeping past members informed on meetings and other news. My husband John Schmidt, former salesman for the Tapecoat Co. Is retired for 16 years now and enjoying it. However, he thinks of all the people he met and associated with during those good working years. We still live in Litchfield, Minnesota. John is feeling and doing well. If there is a chance to pass this on to any of the guild please do. Thank you from Mrs. Schmidt”

In Response to PM McGowan’s letter announcing his resignation as Mayor of the Gild:

“And the Gas Industry will never be the same...”

Much love and admiration to you and your family sir, for all the significant safety contributions your hard work and fellowship has delivered across this great nation. You are one of kind and will always fill my heart with joy and many, many, treasured memories for the rest of my days on this planet (unless I go senile first ☺).”

Thanks for everything over the years my friend!” Stephanie Menning

HIGHER GILD.....

- Jim Perry, former Sergeant-at-Arms, passed away March 23, 2018. Shared by Jim's son & Suppler, Bob Perry: "Dad was a former Regional Sales Manager then National Sales Director at Rockwell Mfg/Rockwell International, then a Regional Sales Manager with Mercury Instruments. He spent almost 50 years in the gas industry building relationships with customers and colleagues alike. His time with fellow Guild members was enjoyed and he always got a kick out of being Sargent At Arms. We'll miss him very much." <http://www.legacy.com/obituaries/postgazette/obituary.aspx?n=james-h-perry-jim&pid=188550101&fhid=32019>
 - "God bless Jim! I will see him again one day." Brett Jones
 - "Sad to hear about Jim Perry, a real gentleman, I knew from Mercury Instruments in the mid '80's. Our condolences to his family." With the left, Scott Dineen
 - "A wonderful person." Sir Ken Parrott

GILD PROJECTS.....

Education Committee - Chair, Carol Nolte and Committee Members, Michelle Trapp, Rick Schneider, Rick Mooney, Rick Stocker, John Rafferty, Tony Spivey are working on the following goals:

1. Reach out to select colleges and vocational schools to make students aware of the career opportunities in the Gas Industry.
2. Sponsor students to attend local shows like the AGMSC.
3. Offer the chance to discuss career opportunities one on one with members of the Gild.

Marketing Committee – Chair, Scott Vigil and Committee Members, Marc Gura, Jon Beam, Jim Brundy, Mike Menger, Brian McDonald are working on the following goals:

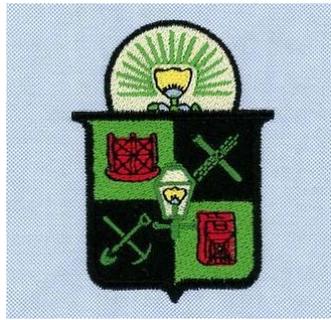
1. 12-month marketing tasks prioritized
2. Top 3 will be budgeted and submitted to the GILD Officers for fund approval or re-allocation.
3. Approved budget actions will be assigned to specific individuals with deadlines for completion.
4. Articles of approval will be presented to the GILD officers as they are made available and before anything is published or produced for distribution.
5. Determination will be made on marketing collateral responsibility, location of physical material storage, e-collaboration area for GILD marketing content, form and frequency of communication.

GILD APPAREL.....

The Gild has partnered with Lands' End to offer custom clothing embroidered with the Gild of Ancient Suppliers Logo. Visit the Gild's Lands' End storefront here: <https://business.landsend.com/store/gild> to place an order. This link has also been added to the Gild website under the "Apparel" tab.

The embroidered Gild logo size is 2" x 2.84". There is a Logo Application Fee of \$8.50 per item. You can visit the main Lands' End webpage at www.landsend.com to check for current promotions and sign up for emails to receive discount offers including free shipping, % off, etc. They are always running promotions so be sure to check out the main Lands' End website to obtain the promo code before placing an order.

Below is an example of the embroidered Gild logo on a shirt swatch and a picture of PM XXXVI McGowan in his new Gild attire:



A DAY IN GILD HISTORY.....



1945 ... THE GILD'S NINTH YEAR. A Gild Oscar was presented to Alexander Forward, Managing Director of AGA and an Honorary Gild member. The Gild held its annual session during the first post-war convention of AGA in New York City, October 24. Joe Mulcare was elected mayor.

UPCOMING EVENTS.....

- July 23, 2018 10am - Gild Capes on Stage and Charity Check Award to Greg Henderson, APGA Chairman at APGA Annual Conference in Portland, OR.
- July 24, 2018 3:59pm. – APGA Gild Gathering
- July 31, 2018 2:30pm- Great Council Annual Meeting to be held during the SGA Operating Conference in Tampa, FL. A Gild Gathering will immediately follow at 3:29pm
- Aug. 1, 2018 6:29am - Gild Breakfast during the AGMSC in Pittsburgh, PA.
- Aug. 16, 2018 6:29am - MEA Gild Breakfast
- Sept. 17-20, 2018 - ASGMT Gild Gathering TBD

Please check the Gild Gas Industry Events Calendar on the Gild website as the calendar will be updated with details on upcoming events. <http://suppliersgild.org/member-login/meetings/>. Recently, an online event registration page has been added to the Gild website. Upcoming Gild event invitations sent by email will include a link to register for each event online. Alderman and Wardens hosting each event are automatically notified of each attendee registration. There is also a link to add each event to your calendar to serve as a reminder.

A LITTLE BIT OF HUMOR.....

Two statues are in a park.

One day a fairy grants these two statues the gift of life for one hour.

The fairy says "you may do as you wish for one hour, but you cannot leave this park"

So, the statues look at each other as if they had been planning this since the day they were mounted and take off running. They come out of the bush cracking up laughing and the fairy seemed perplexed. she looks at her watch and says "well, you still have 30 min. left. What are you going to do now?" The statues look at each other and one says "ok, you hold down the pigeon and I'll poop on it this time."

MAYOR'S MEMO.....

As you have seen in the past couple of years, the Gild grows stronger – increased Gatherings, more Breakfasts, communications continuity and a growing membership with a great sense of Tradition and Camaraderie.

Happy Summer to all and I look forward to seeing you soon at a Gild event!

Thank you With a Humble and Respectful Left Hand,

A handwritten signature in black ink that reads "J. Scott Kleppe". The signature is written in a cursive style with a long horizontal flourish at the end.

Mayor J. Scott Kleppe